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Welcome from Graeme Solloway, ICN Director

Welcome to our first newsletter for 2007. It has been nearly six months since our last edition, my first as Director, and in that time the Industry Capability Network (ICN) has been involved in many interesting projects.



We have helped project owners, managers and procurement specialists to source world-class New Zealand and Australian suppliers and have promoted industry opportunities for participation in major projects in New Zealand and Australia.

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Industry Capability Network News

**ICN makes the call for
Miracle to enter hospital
market.**

**NZ company establishes
ties with Belgian business
through ICN**

**ICN contacts help NZ
engineering company
break into marine sector**

Current New Zealand project updates and opportunities

Wellington Rail

Otahuhu C

Project Protector

Kupe Oil and Gas

Wellington Hospital

**Kawerau Geothermal
Project**

Current Australian project updates and opportunities

New Zealand's Industry Capability Network has relationships with partner networks throughout Australia. If you are interested in pursuing any of the following Australian project opportunities, please contact ICN New Zealand Australian Relationships Manager Robert Murdoch.

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